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| **TITLE:**  Director of Program Development and Quality (PDQ) |
| **TEAM/PROGRAMME:** Senior Management Team, Laos | **LOCATION:** Vientiane, with regular travel to field sites |
| **GRADE: 1** | **CONTRACT LENGTH: Fixed-term** |
| **CHILD SAFEGUARDING:** Level 3:  the post holder will have contact with children and/or young people *either* frequently (e.g. once a week or more) or intensively (e.g. four days in one month or more or overnight) because they work country programs; or are visiting country programs; or because they are responsible for implementing the police checking/vetting process staff. |
| **ROLE PURPOSE:** As a member of the Senior Management Team (SMT) in Laos, the Director of Program Development and Quality (PDQ) is responsible for driving cross-functional engagement in the development and delivery of Country Strategy Plans (CSPs), developing annual plans and reporting on results. S/he is responsible for ensuring development and delivery of high quality, evidence-based, innovative programs for children, in all contexts, that contribute to Save the Children’s global breakthroughs: Learn, Survive, Be Protected. The Director of PDQ ensures that a robust monitoring, evaluation, accountability and learning (MEAL) system is in place, that the country office engages in the collection and use of evidence and that this is shared across the global organization, and that reliable data is used for decision-making. One key aspect of the role is ensuring capability building, mentoring and coaching of the Heads of Sectors in order to support program quality in line with global standards and key performance indicators. As a senior leader in the country office s/he plays a representational role with the government, donors, partners, peer agencies, SC Members and others. The Director of PDQ supports strategic positioning with donors and partners and leads on project design to ensure that the country office strategy can be delivered in line with child rights programming principles.In the event of a major humanitarian emergency, the role holder will be expected to work outside the normal role profile and be able to vary working hours accordingly. |
| **SCOPE OF ROLE:** **Reports to: Country Director****Staff direct report to this post:** REALM Manager, Head of Policy, Campaigns and Communications, Technical Advisers**Role Dimensions:** As one of the most senior staff in the Country Office, the Director of Program Development and Quality (PDQ) must demonstrate the qualities of agile leadership. S/he plays a key role in defining and pursuing the strategic direction for Save the Children’s programs in Laos, ensuring the relevance, coherence, safety and impact of our programs for children in all contexts. This is a challenging role requiring an individual who can work with complexity and multiple tasks at one time. It is essential that the Director of Program Development and Quality builds and maintains strong relationships across functions within the CO, including with team members from Operations, Award Management, Humanitarian, Advocacy and Finance, and s/he should lead by example in demonstrating this cross-functional collaboration. This role demands dedication to demonstrating outcomes for children, experience in integrated child rights programming and a highly motivated leader. S/he has specific oversight for ensuring that programs demonstrate thematic excellence in contributing to Save the Children’s three Breakthroughs for children, especially for the most deprived and marginalized: no child dies from preventable causes before their fifth birthday; all children learn from a quality basic education; and violence against children is no longer tolerated.  |
| **KEY AREAS OF ACCOUNTABILITY:** Ensure they and their team fully understand the provisions of the Child Safeguarding Policy, the Code of Conduct and Local/Country Procedures.Conduct themselves and ensure their team conduct themselves in accordance with the rules of the Child Safeguarding Policy, in their personal and professional lives – which includes reporting suspicions of child abuse.That child safeguarding is integrated and given a “voice” in all management processes including recruitment, induction, performance management, team meetings, annual planning processes, field level monitoring, etc.**Strategy, Planning and Reporting (10%)*** Lead the development/updating of the Child Rights Situation Analysis, including analysis of country context and taking into account child rights principles, ensuring participation and buy-in from all relevant staff, partners and other stakeholders as necessary
* Lead the SLT to develop/update and drive forward the Country Strategy Plan (CSP) that is in line with the global strategy, Ambition 2030, with child rights at the core of all programming and advocacy work.
* Provide leadership on development of the Country Annual Plan, monitoring of progress against the plan, and completion of accurate, on-time Country Annual Report of outcomes and impact for children, aligned with the Global Results Framework.
* Facilitate the development and pursuit of thematic and cross-cutting strategic priorities in line with the CSP, including gender equality, to guide current and future SC programming and Humanitarian Strategies.
* Support ownership and commitment to the Country Office strategy by all staff and departments through clear communication, regular feedback on progress and engagement of all functions in updates.
* Participate in global discussions and working groups to represent country office, and the voice of children, in strategy design and policy development.
* Support change processes and roll-out new ways of working to improve achievement of the CSP.
* Drive Innovation and thought leadership at all levels in the CO (strategy, programme, project and individual levels)

**Program Design & Development (50%)*** Lead strategic resource (financial, materials & human e.g. TE) mobilization drive and ensure the CO is always resourced to drive programme design and development.
* Work with CD and SMT to set funding targets and drive implementation at all levels ensuring the entire CO is committed to and aware of these contributions to these targets.
* Based on tracking provided by the Awards Management team, review and position for opportunities that will drive the CSP.
* In consultation with the Country Director and Members, ensure technical engagement with donors to pre-position and prepare for opportunities, and engage in strategic positioning work directly as appropriate.
* Play a leading role in designing Innovative Projects/proposals, including:
	+ Engaging with technical experts as needed to ensure high quality, evidence-based designs that draw on needs assessments, learning from past programs and child safeguarding principles;
	+ Ensuring partners are identified and appropriately engaged in program design, linking with Operations and Awards teams as need be for assessments, especially to strengthen gender sensitivity at design stage;
	+ Ensuring proposal designs and their budgets include robust MEAL plans that are aligned with the Global Results Framework (and therefore advance towards our Breakthroughs), incorporate Common Approaches as relevant, and build in critical learning questions.
	+ Ensuring the project budget will enable the project to be delivered as designed.
	+ Incorporating child and community participation into design, as relevant.

**Program Quality and Program Technical Excellence (15%)*** Ensure the country program delivers high quality, multi-sectoral programming in both development and humanitarian contexts (as appropriate).
	+ Monitor and advance technical and operational quality of programmes, including conducting regular field visits to provide feedback on quality benchmarks, soliciting inputs for design of new programs and collecting ideas for innovation.
	+ Monitor program Key Performance Indicators and, in partnership with other functions, take steps to improve the quality programming platform to meet agreed upon standards.
	+ Work closely with the Director of Operations to ensure Quality Framework standards are met and procedures are followed throughout the project cycle and across the portfolio.
	+ Ensure Head of Sectors proactively and regularly communicate planned requirements for program design, learning and implementation to relevant CO departments/functions.
* Lead and coach the Head of Sectors to enable them to successfully deliver against the CSP. Ensure effective working relationships with SC global, Member and regional technical advisors, procuring technical support as needed to support program and advocacy efforts, including during Emergencies.
	+ Ensure that program technical experts engage in larger communities of practice within and external to Save the Children, to link with the most relevant and evidence-based approaches and conduct timely and useful review of project reports to support quality reporting for Members and donors
	+ Ensure that the different technical sectors of the Country Office are coordinated, integrated and support each other to optimize programs and projects.
	+ Ensure that child safeguarding and safe programming is embedded in program design and considered throughout implementation to ensure that we do all we can to ensure children in our programs are safe, in line with our child safeguarding policy.

**Driving Evidence, MEAL and Knowledge management (5%)*** Work to develop a monitoring system that provides timely and accurate project results by embedding MEAL across program implementation. This requires ensuring effective collaboration across MEAL staff, Technical Specialists, Technical Advisors and program implementation teams to develop logframes, indicators, implementation plans, quality benchmarks, monitoring and evaluation frameworks and related tools.
* Lead programme quality improvements by monitoring and improving Programme KPI performance, including resourcing and conducting high-quality evaluations to demonstrate outcomes and impact and ensuring that accountability mechanisms are in place for all projects so that identified actions are resolved, with critical issues escalated to senior management.
* Ensure the research, evaluation and policy work of the Country Office contributes to generation of evidence for development and improvement of Common Approaches, sound decision making and policy influencing internally and externally.
* Establish effective program learning and knowledge management systems to support adaptive programming and innovation that improves outcomes for children through service delivery, policy & advocacy and campaigns.

**Advocacy, Campaigns, Communications and Media (5%)*** Ensure the development of an ACCM strategy and plan linked to the CSP, with clear Campaign deliverables, for the Country Office.
* Represent Save the Children as part of advocacy and networking with donors, partners, civil society actors, children and other stakeholders to build relationships to facilitate achievement of CSP strategic goals and success of our projects for children.
* Coordinate with the Head of Sectors and Head of Government relations to ensure Save the Children continues to build the relationships required to advocate for our CSP and strategic goals and policies to benefit children
* Oversee the development of communications and media strategies to support Save the Children’s visibility and achievement of the CSP and Campaign objectives.
* Lead political economy analysis, determining our impact and added value, developing change objectives, power mapping,
* developing a strategic approach or influencing techniques to our Advocacy and policy engagement and measuring our progress (particular given that policy change takes so long)
* Capacity building and raising Advocacy & campaigns funding
* Ensuring Advocacy and Campaigns is integrated into programme development and implementation.

**Partnership and Awards (5%)*** Play a leading role in identifying nurturing and strengthening strategic partnerships with local and international civil society organizations, NGOs, governments etc., in advancing the country and global strategy to inspire our three breakthroughs for the most deprived and marginalised children.
* As appropriate to the country context, provide technical support and capability building to implementing and strategic partners.

**Staff Management, Mentorship, and Development (10%)*** Ensure appropriate staffing of Program Development and Quality team, and engagement of additional technical support when needed to deliver quality project design and delivery.
* Ensure that all PDQ and Awards staff understand and are able to perform their role in delivering first-class, quality programs for children in both development and emergency contexts through effective onboarding and clear workplans.
* Manage individual and team performance using principles of leadership agility, and Save the Children’s performance management system.
* Ensure that staff proactively build and maintain technical, managerial and leadership skills, including competencies in child rights programming, child safeguarding and Common Approaches, providing coaching opportunities when needed.
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| **BEHAVIOURS (Values in Practice**)**Accountability:*** holds self-accountable for making decisions, managing resources efficiently, achieving and role modelling Save the Children values
* holds the team and partners accountable to deliver on their responsibilities - giving them the freedom to deliver in the best way they see fit, providing the necessary development to improve performance and applying appropriate consequences when results are not achieved.

**Ambition:*** sets ambitious and challenging goals for themselves and their team, takes responsibility for their own personal development and encourages their team to do the same
* widely shares their personal vision for Save the Children, engages and motivates others
* future orientated, thinks strategically and on a global scale.

**Collaboration:*** builds and maintains effective relationships, with their team, colleagues, Members and external partners and supporters
* values diversity, sees it as a source of competitive strength
* approachable, good listener, easy to talk to.

**Creativity:*** develops and encourages new and innovative solutions
* willing to take disciplined risks.

**Integrity:*** honest, encourages openness and transparency; demonstrates highest levels of integrity
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| **QUALIFICATIONS** * Masters Degree or Bachelor’s Degree, and experience in relevant social science (especially in Child Development or Community Development), human rights, development studies, NGO management or equivalent fields.
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| **EXPERIENCE AND SKILLS*** A minimum of seven years of progressive senior management and/ or development experience, including experience designing and implementing programs for children.
* Experience in one or more of Save the Children's thematic sectors: education, child protection, child rights governance, health and nutrition, child poverty, emergencies.
* Understanding of advocacy, policy, and government systems in the host country, and particular experience with child rights programming, including UNCRC.
* Strong skills and proven experience in leading strategic planning, change management and program management processes; also from the knowledge and learning perspective.
* Strong skills and proven experience in new program development, project design and proposal writing with corporate, foundations and/or institutional donors.
* Credibility to lobby, influence and represent Save the Children at all levels.
* Experience in developing and managing monitoring, evaluation, accountability and learning systems.
* Excellent listening, inter-personal, communication and networking skills; proven experience and effectiveness working across functional teams and in a matrixed structure; and an ability to work with diverse populations.
* Skills in training, capability building, coaching, mentorship, problem solving, and project cycle management.
* High level of self-awareness and willingness to take feedback for growth and self-development.
* Proven experience as a team player and leader in an international organisation.
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| **Additional job responsibilities**The duties and responsibilities as set out above are not exhaustive and the role holder may be required to carry out additional duties within reasonableness of their level of skills and experience. |
| **Equal Opportunities** The role holder is required to carry out the duties in accordance with the SCI Equal Opportunities and Diversity policies and procedures. |
| **Child Safeguarding:**We need to keep children safe so our selection process, which includes rigorous background checks, reflects our commitment to the protection of children from abuse. |
| **Safeguarding our Staff:**The post holder is required to carry out the duties in accordance with the SCI anti-harassment policy |
| **Health and Safety**The role holder is required to carry out the duties in accordance with SCI Health and Safety policies and procedures. |
| **JD written by:**  | **Date:**  |
| **JD agreed by:**  | **Date:**  |
| **Updated By: Luke Ebbs**  | **Date: 18/07/2025** |
| **Evaluated:**  | **Date:**  |

*Save the Children invests in childhood – every day, in times of crisis and for our future. In the United States and around the world, we are dedicated to ensuring every child has the best chance for success. Our pioneering programs give children a healthy start, the opportunity to learn and protection from harm. Our advocacy efforts provide a voice for children who cannot speak for themselves. As the leading expert on children, we inspire and achieve lasting impact for millions of the world's most vulnerable girls and boys. By transforming children's lives now, we change the course of their future and ours.*

*Save the Children is committed to conducting its programs in a manner that is safe for the children it serves and to helping protect the children with whom Save the Children is in contact.  As a humanitarian agency, Save the Children is obliged to create and maintain an environment that aims to prevent the sexual exploitation and abuse of children and promote the implementation of its child safeguarding policy.  All representatives of Save the Children – employees, volunteers, interns, consultants, Board members and others who work with children on Save the Children’s behalf – are expected to conduct themselves in a manner consistent with this commitment and obligation.*

*Save the Children provides an attractive benefits package including competitive salaries, a matching retirement plan, health and welfare benefits, life insurance, an employee assistance program, generous time off and much more. We provide equal employment opportunities (EEO) to all employees and qualified applicants for employment without regard to race, color, religion, gender, ancestry, sexual orientation, national origin, age, handicap, disability, marital status, or status as a veteran. Save the Children complies with all applicable laws*